

Detroit Contract Opportunity Fair Contacts

▪ Agenda Overview	Marshall Bullock Community Affairs Coordinator City of Detroit bullock@detroitmi.gov (313) 224-1281
Getting Started with the City of Detroit	
▪ DLBA	Darnell Adams Director of Inventory Detroit Land Bank Authority (313) 974-6869 http://www.buildingdetroit.org/
▪ DBA	Brian Farkas Special Projects Manager Detroit Building Authority bfarkas@detroitlandbank.org (313) 224-0174 http://www.detroitmi.gov/Government/Departments
▪ Contract Opportunities	Boysie Jackson Chief Procurement Officer City of Detroit jacksonbo@detroitmi.gov (313) 224-4600 http://www.detroitmi.gov/How-Do-I/Do-Business-with-the-City/Items-Out-To-Bid-Information
▪ Certification	Portia Roberson Group Executive – Ethics and Civil Rights City of Detroit RobersonP@detroitmi.gov (313) 224-4950 http://www.detroitmi.gov/HumanRights
▪ BSEED (Buildings, Safety Engineering & Environmental Department)	David Bell Director BSEED City of Detroit BellD@detroitmi.gov (313) 224-2733 http://www.detroitmi.gov/BSEED

▪ MDEQ and MiOSHA	MDEQ and MiOSHA Teams http://www.michigan.gov/deq
Small Business Success Stories	
▪ Environmental	Detroit Small Business Owners
▪ Trucking	
▪ Demolition	
▪ Supportive Services	
Programs	
▪ Detroit Home Improvement Expo	Trish White Expo Team Leader Metro Detroit Home Expo trish@eightmile.org http://detroithomeexpo.com/
▪ 0% Interest Home Repair	Eric Johnson Chief of Housing Rehabilitation City of Detroit Housing & Revitalization Department ericj@detroitmi.gov (313) 224-6380 http://www.detroithomeloans.org/
▪ DLBA Home Building and Rehabbed & Ready	Craig Fahle Director of Public Affairs Detroit Land Bank Authority cfahle@detroitlandbank.org (313) 974-6869 http://www.buildingdetroit.org/
▪ D2D	Brian Watkins Business Development Manager DEGC (Detroit Economic Growth Corporation) bwatkins@degc.org (313) 963-2940 http://d2dbusiness.org/
Subcontracting	

▪ Homrich	Anthony Abela Manager info@homrich.com (313) 962-2589 http://www.homrichinc.com/
▪ Black Caucus Foundation of Michigan	KB Stallworth info@michiganblackcaucus.org (313) 285-9234 http://www.michiganblackcaucus.org/
Training	
▪ MMCA (Michigan Minority Contractors Association)	Jason Cole Executive Director MMCA jason.cole@michmca.org (313) 384-3337 http://www.michmca.org
▪ Detroit Training Center	Marcus Jones Director Detroit Training Center director@DetroitTraining.com (313) 221-5876 http://www.detroittraining.com
▪ DEEP (Detroit Environmental Employment Program)	Raymond Scott General Manager BSEED City of Detroit scottr@detroitmi.gov (313) 962-9675 http://www.detroitmi.gov/How-Do-I/Register/Detroit-Environmental-Employment-Program-DEEP
▪ MMSDC (Michigan Minority Supplier Developer Council)	Fred Feliciano VP, External Affairs Michigan Minority Supplier Developer Council ffeliciano@minoritysupplier.org (313) 873-3200 http://minoritysupplier.org/

DESC (Detroit Employment Solutions Corporation)	DESC Team Contact: Jose Reyes Interim Director Detroit Employment Solutions Corporation jreyes@detempsol.org (313) 876-0674 http://www.descmiworks.com/
Insurance and Bonding	
PDB Investments and Insurance	Paris Boyce parisdboyce@pdbinvestments.com (248) 936-0150 http://www.pdbinvestments.com/
J. Ryan Bonding	Aaron Sundeen Account Manager asundeen@jryanbonding.com (651) 210-6983 http://www.jryanbonding.com/
Funding	
Detroit Small Business Programs	Jill Ford Head of Innovation and Entrepreneurship City of Detroit fordj@detroitmi.gov (313) 887-0822
Detroit Development Fund	Ray Waters President, Detroit Development Fund rwaters@detroitdevelopmentfund.com (313) 784-9547 http://www.detroitdevelopmentfund.com/ Vanessa Holsey Senior Program Manager Detroit Development Fund vholsey@detroitdevelopmentfund.com (313) 784-9623 Detroit Development Fund 277 Gratiot Third Floor Detroit, MI 48226

Invest Detroit	Derek Edwards Vice President Invest Detroit derek.edwards@investdetroit.com (313) 259-6368 http://investdetroit.com/ 600 Renaissance Center, Suite 1710 Detroit, MI 48226
Fifth Third Bank	Fifth Third Bank Tawnya Rose Assistant Vice President Community Development tawnya.rose@53.com (248) 603-0421 https://www.53.com/ Fifth Third Bank 1000 Town Center, Suite 1300 Southfield, MI 48075
Urban Partnership Bank	Kevin Sweeney Market Director Urban Partnership Bank KSweeney@upbnk.com (313) 886-2065 https://www.upbnk.com/ 4830 Cass Avenue Campus of Wayne State University Detroit, MI 48201
LISC (Local Initiatives Support Corporation)	Anthony Batiste Program Officer LISC tziegler@lisc.org (313) 596-8222 Ext 12 http://programs.lisc.org/detroit/ First National Building 660 Woodward Avenue, Suite 1600 Detroit, MI 48226